



phs Group, Block B, Western Industrial Estate
Caerphilly CF83 1XH

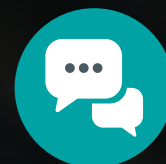
029 2080 9915 | starbucks@phs.co.uk | phsgroup.co.uk

phs Group a company registered in England & Wales. Company Registration No. 05384799

> **phs** washroom services proposal
for Starbucks licensed stores



Your washroom says more about your business than you realise. It speaks volumes to your customers and colleagues about how your establishment is run and how it treats people. Providing a clean, pleasant and modern washroom is a positive reflection on your business and its values.



DID YOU KNOW?

We supply washroom hygiene services to anywhere from Buckingham Palace to beach bars in Ibiza



STARBUCKS

phs have recently been awarded a new 3 year washrooms & hygiene paper consumables contract for the Starbucks Equity retail estate. At **phs**, we like to stand out from the crowd. For example, we are the only hygiene services provider with a national agreement in place to divert your sanitary waste from landfill to Energy from Waste facilities, where it is turned into renewable energy. We are also leading the way by commissioning expert research and provoking conversations around washroom equality. We are the original champions of Period Equality and together with Prostate Cancer UK, we are driving major changes in legislation around Male Incontinence facilities.

Why phs

As the leading hygiene services provider in the UK, our team of 3,000 expert personnel provide services to 120,000 customers at more than 300,000 locations.

To run a successful business means winning the confidence of customers and colleagues. It also means complying with the requirements of regulatory bodies by demonstrating a professional knowledge of legislation and regulatory standards and having efficient practices in place to meet them.

Having an experienced and reliable washroom hygiene services provider to help you manage these challenges can be invaluable, and this is where **phs** can help.

phs can also assist towards your sustainability goals, with products and solutions to ensure you contribute towards a brighter future. Through our **LifeCycle Strategy**, we aim to divert up to 95% of our customers hygiene waste away from landfill, by working with energy from waste suppliers across the UK.

As the national washroom hygiene services provider to Starbucks, **phs** are keen to engage with your business to discuss how selecting us could potentially benefit your business. With this in mind, the **phs** Account Manager working with Starbucks, Mark Perry, will contact you shortly to answer any queries you may have. In the meantime, please feel to contact Mark directly.

Washroom Services

Mark Perry
Senior Key Account Manager
M: 07720 947924
E: markperry@phs.co.uk

Consumable and Janitorial

Mark Cairney
Sales Director
T: +443305884817
E: Mark.Cairney@Mayflowerws.co.uk

Here are the products you can expect to see in your business:



ECLIPSE™ XTRA Sanitary disposal

The **ECLIPSE™** XTRA Sanitary Disposal Bin range has been designed for ultimate ease of use, featuring a side opening flap, convenient pedal location and internal masking flaps to conceal the contents of the unit.

Key features:

- Ideal for washrooms with high footfall
- Foot pedals; hygienic operation to dispose of hygiene waste
- Low-profile design; sits below the toilet seat and avoids people contacting the bin

Technical specifications	
Dimensions	46cm x 42.5cm x 20cm
Capacity	16.5 litres of usable capacity
Operation	Pedal
Colours	Grey & Nickel



MAXI & MAXI X nappy bins

The **MAXI** nappy disposal bin is a 45-litre nappy bin that is ideal for areas that are limited on space or used less frequently.

The **MAXI X** nappy disposal unit is pedal operated, removing the need for hand contact and reducing the risk of cross-infection.

Key features:

- Compact unit for areas with limited space
- Pedal operated
- Fresh unit provided on every service

Technical specifications		
	MAXI	MAXI X
Size	34 x 56.5 x 43 cm	54.1 x 60.3 x 35.9 cm
Capacity	45 litres	60 litres
Construction	Polypropylene	Polypropylene



Sharps 3.75 ltr bin

Helping your premises stay safe and compliant.

Technical specifications

Size	218mm x 176mm x 176mm 45mm x 77mm (Aperture)
------	---



AIRSTREAM PURE® hand dryer

With a fast dry time of less than 15 seconds the **AIRSTREAM PURE®** is ideal for busy washrooms ensuring users hands are dried thoroughly and quickly, helping to reduce washroom congestion.

Key features:

- Fast dry time of less than 15 seconds
- HEPA filters remove 99.9% of bacteria and viruses
- 1100w energy efficient motor
- Full width air slot for fast and effective drying action
- Slim, compact and modern design makes it ideal for restricted space areas
- Secure click-on design for easy install and maintenance
- Strong and durable PC ABS plastic cover

Technical specifications	
Dimensions	28.2cm x 26cm x 15.2cm
Capacity	3.2kg



AIRSCENT ECO air freshener

The **AIRSCENT ECO** is an eco-friendly way to create an appealing scent experience in your premises.

The unit is aerosol free, battery and liquid free with no harmful propellants. Being 100% certified carbon neutral and recyclable, it's sustainable and environmentally friendly, offering a dramatic reduction in your carbon footprint helping you reach your corporate social responsibility targets.

Key features:

- Battery free and silent operation
- Fully recyclable with organic central core
- VOC free, aerosol free, and carbon neutral
- No height restrictions
- Four fragrances to choose from

Technical specifications	
Dimensions	144.10mm x 106.51mm x 71.44mm
Capacity	3.2kg



> Products price list

Product	Service	Licensee Price
Sanitary Bin Discreet	Per Service	£1.54
Sanitary Bin Xtra	Per Service	£1.54
38L Nappy Bin	Per Service	£2.32
60L Nappy Bin	Per Service	£2.32
3L Sharps Bin	Per Service	£7.21
1.5L Sharps Bin	Per Service	£7.21
Airscent Eco Air Freshener White/Nickel	Per Service	£8.70
Airstream Pure Hand Dryer	Rental Per Annum	£99.00



Key features:

- Holds two Katrin System toilet rolls
- Easy and quick to refill
- Can be refilled while the second roll is in use, so tissue is always available

Katrin toilet tissue dispenser

The Katrin paper dispenser is a double toilet roll dispenser that combines practicality and simplicity in a compact unit and is ideal for high traffic washrooms.

With the seamless dispensing with drop-down roll system and adjustable roll brake, you no longer need to search around inside the dispenser opening for the loose end of the paper roll.

Our toilet paper is soft and kind to your skin and comfortable to use. Suitable for high traffic areas, the controlled dispensing reduces consumption. The dispenser holds two rolls, so less frequent refills due to the very large roll size.



Paper ordering made simple

These products can be ordered direct via your general FSL supply chain ordering process using the below codes;

Blue Wiping Roll
011152073 / GTN 40762111587365

Toilet Paper
011153857 / GTN 40762111598095



Portable Dispenser

The ideal wiping solution for on the go tasks.

The dispenser can be cleaned effectively preventing hand contact contamination.

Helps prevent cross-contamination by ensuring users only touch the sheet they use.

Keeps the blue roll protected from airborne contaminants, splashes, and handling reducing contamination risks.

Transforming the future of waste management

phs is committed to doing the right thing for our customers and our environment.

Pursuing sustainable approaches to waste disposal such as generating power from waste rather than using landfill sites is part of that commitment.

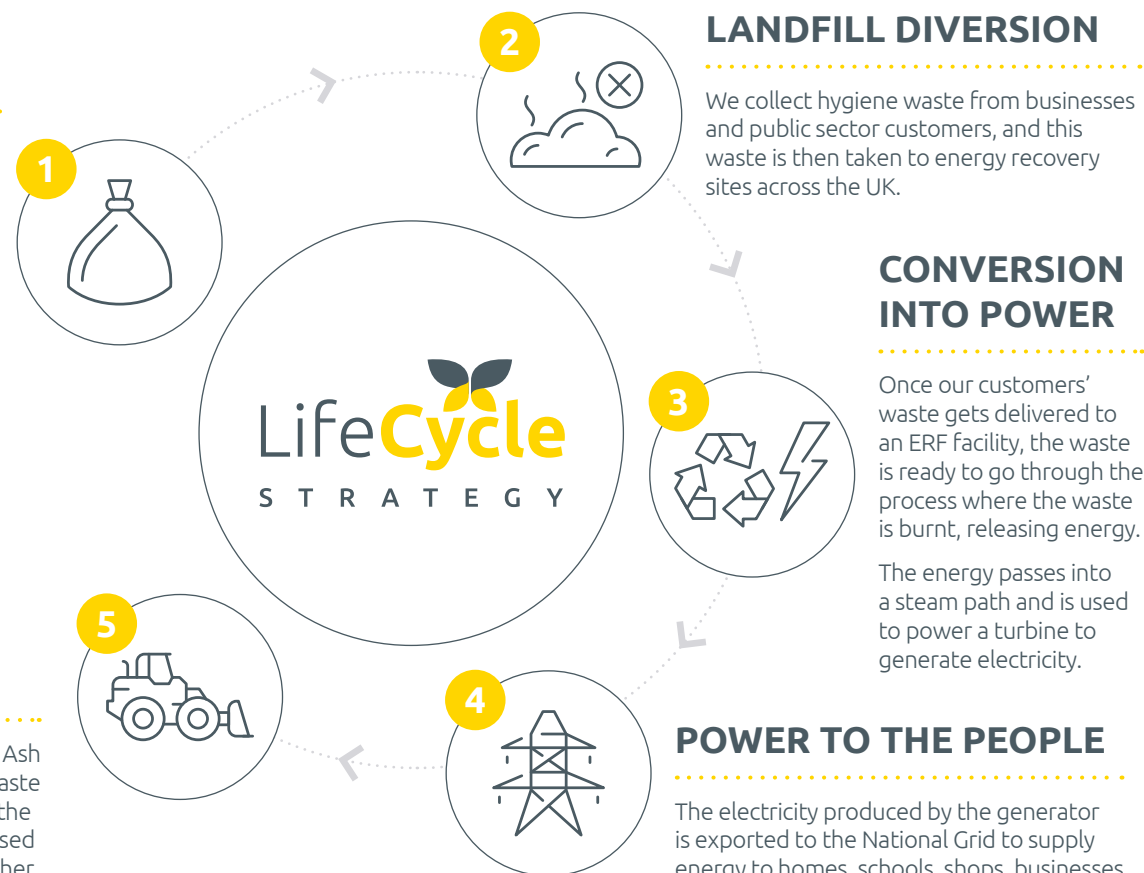
Through our LifeCycle Strategy we aim to divert as much as **95% of our customers hygiene waste away from landfill**, by working with energy from waste suppliers across the UK.

WE'RE ALL HUMAN

The amount of waste we are producing as human beings is increasing every year as the population grows and people are living longer. Given this increasing need for the products and services we provide.

WE DON'T STOP THERE

The Incinerator Bottom Ash which is left after the waste is burnt is recycled into the construction industry, used for road building and other construction products.



DID YOU KNOW?

The UK only has an average of

6.8 years

of landfill capacity remaining, so we need to act now!

It takes up to

300 years

for sanitary products and up to 500 years for a nappy to decompose?



This is why it's important we deal with hygiene waste in a sustainable manner.

